Forest Hill Association - Revenue & Expenditures 1 month ending April 30, 2016 (8.3%)

| REVENUE | Actuals | Budget | Over/(Under |) Budget |
|------------------------|------------|-------------|--------------|----------|
| | April | (12 months) | Amount | % Rec'd |
| Assessment-Members | 15,760.26 | 330,107.00 | (314,346.74) | 4.8 |
| Assessment-Non Members | 0.00 | 5,500.00 | (5,500.00) | 0.0 |
| Assessments | 15,760.26 | 335,607.00 | (319,846.74) | 4.7 |
| CH rentals-Members | 25 025 00 | 75 000 00 | (20.075.00) | 46.7 |
| | 35,025.00 | 75,000.00 | (39,975.00) | |
| CH rentals-Non Members | 12,975.00 | 25,000.00 | (12,025.00) | 51.9 |
| Clubhouse Rentals | 48,000.00 | 100,000.00 | (52,000.00) | 48.0 |
| Assessments | 49.23 | 500.00 | (450.77) | 9.8 |
| Admin. Fees | 0.00 | 125.00 | (125.00) | 0.0 |
| Financial Institution | 14.30 | 3,843.00 | (3,828.70) | 0.4 |
| Interest Earned | 63.53 | 4,468.00 | (4,404.47) | 1.4 |
| TOTAL REVENUE | 63,823.79 | 440,075.00 | (376,251.21) | 14.5 |
| | | | | |
| EXPENDITURES | Actuals | Budget | Remaining | |
| | April | (12 months) | Amount | % spent |
| Salary | 3,605.00 | 63,700.00 | 60,095.00 | 5.7 |
| Payroll Taxes | 380.78 | 6,115.20 | 5,734.42 | 6.2 |
| Personnel Cost | 3,985.78 | 69,815.20 | 65,829.42 | 5.7 |
| Liability | 2,339.00 | 8,575.00 | 6,236.00 | 27.3 |
| Umbrella | 3,434.00 | 3,435.00 | 1.00 | 100.0 |
| D&O | 3,273.00 | 3,275.00 | 2.00 | 99.9 |
| Workers' Comp | 532.78 | 900.00 | 367.22 | 59.2 |
| Insurance | 9,578.78 | 16,185.00 | 6,606.22 | 59.2 |
| Property Tax | (141.36) | 3,328.00 | 3,469.36 | (4.2) |
| Water & Sewer | 204.07 | 2,490.00 | 2,285.93 | 8.2 |
| Gas & Electric | 432.87 | 4,500.00 | 4,067.13 | 9.6 |
| Telephone | 162.40 | 1,140.00 | 977.60 | 14.2 |
| Trash Collection | 172.55 | 2,097.78 | 1,925.23 | 8.2 |
| Utilities | 971.89 | 10,227.78 | 9,255.89 | 9.5 |
| Electronic Security | 0.00 | 1,700.00 | 1,700.00 | 0.0 |
| Event Management | 925.00 | 12,000.00 | 11,075.00 | 7.7 |
| Event Cleaning | 1,080.00 | 11,000.00 | 9,920.00 | 9.8 |
| Event Security | 420.00 | 7,425.00 | 7,005.00 | 5.7 |
| Maintenance Services | 12,278.67 | 17,000.00 | 4,721.33 | 72.2 |
| Maintenance Supplies | 258.98 | 1,600.00 | 1,341.02 | 16.2 |
| Clubhouse Costs | 14,962.65 | | 35,762.35 | 29.5 |
| | . 1,002.00 | 00,1.20.00 | , | _5,0 |

Forest Hill Association - Revenue & Expenditures 1 month ending April 30, 2016 (8.3%)

| EXPENDITURES | Actuals | Budget | Remaining | |
|----------------------------|-----------|-------------|------------|---------|
| continued | April | (12 months) | Amount | % spent |
| Landscape Maintenance | 3,829.00 | 57,200.00 | 53,371.00 | 6.7 |
| Tree Care | 0.00 | 44,000.00 | 44,000.00 | 0.0 |
| Tree Removal/Storm Cleanup | 1,796.00 | 19,000.00 | 17,204.00 | 9.5 |
| Planting & Color | 852.49 | 40,000.00 | 39,147.51 | 2.1 |
| Irrigation | 179.00 | 4,000.00 | 3,821.00 | 4.5 |
| Landscape Costs | 6,656.49 | 164,200.00 | 157,543.51 | 4.1 |
| | | | | |
| Legal Services | 0.00 | 4,000.00 | 4,000.00 | 0.0 |
| Audit/Financial Review | 0.00 | 500.00 | 500.00 | 0.0 |
| Accounting Services | 1,000.00 | 12,000.00 | 11,000.00 | 8.3 |
| Computer Services | 0.00 | 6,000.00 | 6,000.00 | 0.0 |
| Reserve Study | 0.00 | 0.00 | 0.00 | 0.0 |
| Professional Services | 1,000.00 | 22,500.00 | 21,500.00 | 4.4 |
| | | | | |
| Debt Service for NRLOC | 3,074.90 | 36,900.00 | 33,825.10 | 8.3 |
| | | | | |
| Office Supplies | 166.50 | 2,800.00 | 2,633.50 | 5.9 |
| Printing & Copying | 0.00 | 1,000.00 | 1,000.00 | 0.0 |
| Postage & Shipping | 0.00 | 2,100.00 | 2,100.00 | 0.0 |
| Election Expenses | 0.00 | 1,685.00 | 1,685.00 | 0.0 |
| Permit Fees | 1,083.00 | 3,500.00 | 2,417.00 | 30.9 |
| Filing Fees | 0.00 | 500.00 | 500.00 | 0.0 |
| Misc Expenses | 0.00 | 800.00 | 800.00 | 0.0 |
| Office Costs | 1,249.50 | 12,385.00 | 11,135.50 | 10.1 |
| | | | | |
| Community Events | 0.00 | 12,500.00 | 12,500.00 | 0.0 |
| Newsletter Printing | 0.00 | 4,200.00 | 4,200.00 | 0.0 |
| Newsletter Postage | 0.00 | 1,700.00 | 1,700.00 | 0.0 |
| Computer Services | 0.00 | 3,600.00 | 3,600.00 | 0.0 |
| Community/Communications | 0.00 | 22,000.00 | 22,000.00 | 0.0 |
| | | | | |
| TOTAL EXPENDITURES | 41,338.63 | 408,265.98 | 366,927.35 | 10.1 |

| SUMMARY | Actuals | Budget (12 Months) | |
|--------------------|-----------|-----------------------|--|
| | April | | |
| Total Revenue | 63,823.79 | 440,075.00 | |
| Total Expenditures | 41,338.63 | 408,265.98 | |
| Gain/Loss | 22,485.16 | 31,809.02 | |

| Month-End Cash Balance | 332841.95 |
|---|-----------|
| Month-End Assessment Outstanding-Liened* | 45113.95 |
| Month-End Assessment Outstanding-Current year | 28.563.60 |

^{*} Number of Liened Properties

8

^{*} Amount includes past & current assessments & interest

Forest Hill Association - Revenue & Expenditures Comparison One Month Ended April

| REVENUE | 1 Month | Ended | Better/(Worse) than Past | |
|------------------------|-----------|-----------|--------------------------|---------|
| | Apr-16 | Apr-15 | Amount | Percent |
| Assessment-Members | 15,760.26 | 4,283.86 | 11,476.40 | 267.9 |
| Assessment-Non Members | 0.00 | 0.00 | 0.00 | 0.0 |
| Assessments | 15,760.26 | 4,283.86 | 11,476.40 | 267.9 |
| CH rentals-Members | 35,025.00 | 16,075.00 | 18,950.00 | 117.9 |
| CH rentals-Non Members | 12,975.00 | 61,350.00 | (48,375.00) | (78.9) |
| Clubhouse Rentals | 48,000.00 | 77,425.00 | (29,425.00) | (38.0) |
| Assessments | 49.23 | 65.97 | (16.74) | (25.4) |
| Admin. Fees | 0.00 | 0.00 | 0.00 | 0.0 |
| Financial Institution | 14.30 | 30.04 | (15.74) | (52.4) |
| Interest Earned | 63.53 | 96.01 | (32.48) | (33.8) |
| TOTAL REVENUE | 63,823.79 | 81,804.87 | (17,981.08) | (22.0) |

| EXPENDITURES | 1 Month Ended | | Better/(Worse) t | han Past |
|----------------------|---------------|----------|------------------|----------|
| | Apr-16 | Apr-15 | Amount | Percent |
| Salary | 3,605.00 | 4,865.00 | 1,260.00 | 25.9 |
| Payroll Taxes | 380.78 | 484.17 | 103.39 | 21.4 |
| Personnel Cost | 3,985.78 | 5,349.17 | 1,363.39 | 25.5 |
| Liability | 2,339.00 | 2,448.75 | 109.75 | 4.5 |
| Umbrella | 3,434.00 | 3,434.00 | 0.00 | 0.0 |
| D&O | 3,273.00 | 3,273.00 | 0.00 | 0.0 |
| Workers' Comp | 532.78 | 400.38 | (132.40) | (33.1) |
| Insurance | 9,578.78 | 9,556.13 | (22.65) | (0.2) |
| Property Tax | (141.36) | 0.00 | 141.36 | 0.0 |
| Water & Sewer | 204.07 | 0.00 | (204.07) | 0.0 |
| Gas & Electric | 432.87 | 382.01 | (50.86) | (13.3) |
| Telephone | 162.40 | 91.74 | (70.66) | (77.0) |
| Trash Collection | 172.55 | 159.77 | (12.78) | (8.0) |
| Utilities | 971.89 | 633.52 | (338.37) | (53.4) |
| Electronic Security | 0.00 | 0.00 | 0.00 | 0.0 |
| Event Management | 925.00 | 1,210.00 | 285.00 | 23.6 |
| Event Cleaning | 1,080.00 | 1,735.00 | 655.00 | 37.8 |
| Event Security | 420.00 | 0.00 | (420.00) | 0.0 |
| Maintenance Services | 12,278.67 | 1,700.00 | (10,578.67) | (622.3) |
| Maintenance Supplies | 258.98 | 0.00 | (258.98) | 0.0 |
| Clubhouse Costs | 14,962.65 | 4,645.00 | (10,317.65) | (222.1) |

Forest Hill Association - Revenue & Expenditures Comparison One Month Ended April

| EXPENDITURES | 1 Month | Ended | Better/(Worse) than Past | |
|-------------------------------|-----------|-----------|--------------------------|---------|
| continued | Apr-16 | Apr-15 | Amount | Percent |
| Landscape Maintenance | 3,829.00 | 3,829.00 | 0.00 | 0.0 |
| Tree Care | 0.00 | 0.00 | 0.00 | 0.0 |
| Tree Removal/Storm Cleanup | 1,796.00 | 0.00 | (1,796.00) | 0.0 |
| Planting & Color | 852.49 | 0.00 | (852.49) | 0.0 |
| Irrigation | 179.00 | 0.00 | (179.00) | 0.0 |
| Landscape Costs | 6,656.49 | 3,829.00 | (2,827.49) | (73.8) |
| | | | | |
| Legal Services | 0.00 | 0.00 | 0.00 | 0.0 |
| Audit/Financial Review | 0.00 | 0.00 | 0.00 | 0.0 |
| Accounting Services | 1,000.00 | 1,200.00 | 200.00 | 16.7 |
| Computer Services | 0.00 | 0.00 | 0.00 | 0.0 |
| Reserve Study | 0.00 | 0.00 | 0.00 | 0.0 |
| Professional Services | 1,000.00 | 1,200.00 | 200.00 | 16.7 |
| | | | | |
| Debt Service for NRLOC | 3,074.90 | 4,182.84 | 1,107.94 | 26.5 |
| Office Supplies | 166.50 | 127.15 | (39.35) | (30.9) |
| Office Supplies | 0.00 | 0.00 | 0.00 | 0.0 |
| Printing & Copying | 0.00 | 0.00 | 0.00 | 0.0 |
| Postage & Shipping | 0.00 | 0.00 | 0.00 | 0.0 |
| Election Expenses Permit Fees | 1,083.00 | 564.00 | (519.00) | (92.0) |
| Filing Fees | 0.00 | 0.00 | 0.00 | 0.0 |
| Misc Expenses | 0.00 | 0.00 | 0.00 | 0.0 |
| Office Costs | 1,249.50 | 691.15 | (558.35) | (80.8) |
| Office Costs | 1,243.50 | 001.10 | (000.00) | (00.0) |
| Community Events | 0.00 | 855.94 | 855.94 | 100.0 |
| Newsletter Printing | 0.00 | 0.00 | 0.00 | 0.0 |
| Newsletter Postage | 0.00 | 0.00 | 0.00 | 0.0 |
| Computer Services | 0.00 | 0.00 | 0.00 | 0.0 |
| Community/Communications | 0.00 | 855.94 | 855.94 | 100.0 |
| | | | | |
| TOTAL EXPENDITURES | 41,338.63 | 30,942.75 | (10395.88) | (33.6) |

| 1 Month | Ended | Better/(Worse) than Past | | |
|------------------------|--|---|--|--|
| Apr-16 | Apr-15 | Amount | Percent | |
| 63,823.79 | 81,804.87 | (17,981.08) | (22.0) | |
| 41,338.63 | 30,942.75 | (10395.88) | (33.6) | |
| 22,485.16 | 50,862.12 | (28,376.96) | (55.8) | |
| 332,841.95 | 370,218.61 | (37,376.66) | (10.1) | |
| 45,113.95 28,563.60 | 39,816.22 25,291.10 | (5,297.73) (3,272.50) | (13.3) (12.9) | |
| | Apr-16 63,823.79 41,338.63 22,485.16 332,841.95 45,113.95 | 63,823.79 81,804.87 41,338.63 30,942.75 22,485.16 50,862.12 332,841.95 370,218.61 45,113.95 39,816.22 | Apr-16 Apr-15 Amount 63,823.79 81,804.87 (17,981.08) 41,338.63 30,942.75 (10395.88) 22,485.16 50,862.12 (28,376.96) 332,841.95 370,218.61 (37,376.66) 45,113.95 39,816.22 (5,297.73) | |

Accounts Receivable as of April 30, 2016

7/4 1 12 0) / 1 V

| | Α | В | С | D | E |
|--------------------------------------|---------------------------|----------------------------------|------------------------|---------------------------------|-----------------------------------|
| Name | 2016 Dues Invoiced | 2016 Dues - Liened Members | Total Dues Invoiced | Prior Yr Liens w Int/fees | 2016 Dues Payments Expected |
| 647 MEMBERS | 318,397.60 | 4,313.41 | 322,711.01 | | 318,397.60 |
| 58 NON-MEMBERS * | 30,857.82 | | 30,857.82 | | 7,486.61 |
| | 349,255.42 | | 353,568.83 | | 325,884.21 |
| 8 Liened Properties | | | | | |
| 420 Castenada Avenue | | \$487.10 | | \$7,035.89 | \$7,522.99 |
| 295 Dorantes Avenue | | \$699.93 | | \$8,349.29 | \$9,049.22 |
| 584 Magellan Avenue | | \$409.29 | | \$3,648.77 | \$4,058.06 |
| 1 Marcela Avenue | | \$496.23 | | \$8,234.94 | \$8,731.17 |
| 44 Mendosa Avenue | | \$558.92 | | \$3,002.95 | \$3,561.87 |
| 125 Montalvo Avenue | | \$669.06 | | \$2,894.27 | \$3,563.33 |
| 2266 Ninth Avenue | | \$599.13 | | \$5,334.59 | \$5,933.72 |
| 28 Sotelo Avenue | | \$393.75 | | \$2,299.84 | \$2,693.59 |
| Totals | \$349,255.42 | \$4,313.41 | | \$40,800.54 | \$45,113.95 |
| * Nonmember Assessments are optional | Best Case 2016 | Payments - All | Liens Paid == | ===> | \$370,998.16 |
| Annual Assessments Paid in => | 2015 | Expt'd 2016 | | | |
| Members | \$319,781.69 | \$318,397.60 | | | |
| 16 Nonmembers Pay in 2015 ==> | \$7,145.36 | \$7,486.61 | <== 16 Nonm | embers Paid ir | 2016 |
| Total Assessments | \$326,927.05 2015 Dues | \$325,884.21 2016 Dues | | | Received by and YTD |
| | Paid YTD | Paid YTD | | 2015 | 2016 |
| Payments Received December | \$120,644.03 | \$108,889.50 | 33.4% | 36.9% | 33.4% |
| Payments Received January | \$120,604.32 | \$120,433.31 | 37.0% | 73.8% | 70.4% |
| Payments Received February | \$35,010.61 | \$34,359.39 | 10.5% | 84.5% | 80.9% |
| Payments Received March | \$18,638.70 | \$17,588.41 | 5.4% | 90.2% | 86.3% |
| Payments Received April | \$4,283.86 | \$15,760.26 | 4.8% | 91.5% | 91.1% |
| Payments Received May | \$14,023.14 | | | 95.8% | |
| Payments Received June | \$1,652.24 | | | 96.3% | |
| Payments Received July | \$3,813.36 | | | 97.5% | |
| Payments Received August | \$2,495.28 | | | 98.2% | |
| Payments Received September | \$1,847.42 | | | 98.8% | |
| Payments Received October | \$926.35 | | | 99.1% | |
| Payments Received November | \$1,027.40 | | | 99.4% | |
| Payments Received December | \$1,960.34 | | | 100.0% | |
| • | \$326,927.05 | \$297,030.87 | 91.1% | | |

FOREST HILL ASSOCIATION BALANCE SHEET April 30, 2016

| CASH | | |
|---|----------|--------------|
| Union Bank Operating Acct | | 23,013.17 |
| Union Bank Reserve/Surplus Acct | | 172,980.83 |
| First Republic Bank/CDs | | 136,847.95 |
| Total Cash | \$ | 332,841.95 |
| RECEIVABLES | | |
| 2016 Current Assessments Receivable | | 25,180.87 |
| 2016 Current Assessments Receivable from 8 Liens * | | 4,313.41 |
| Prior Year Assessments receivable - 8 Liens. (includes interest & admin fees) * | | 40,800.54 |
| Total Receivables | | \$70,294.82 |
| TOTAL CASH and RECEIVABLES | \$ | 403,136.77 |
| FIXED ASSETS | | |
| Property - Pre 2013 Renovation | | 36,571.46 |
| Property - Post 2013 Renovation and Mar 31 2014 Adjustment | | 646,644.86 |
| TOTAL FIXED ASSETS (Pre and Post Renovation) | - | 683,216.32 |
| TOTAL ASSETS | \$ | 1,086,353.09 |
| LIABILITIES | | |
| Union Bank NRLOC | | 244,435.25 |
| Damage deposits (13 events @\$500 and 26 events @\$750) | | 26,000.00 |
| Payroll payable (FUTA, CAETT, CASUI) | | 7.00 |
| Total Liabilities (Union Bank NLROC and Other Current Liabilities) | \$ | 270,442.25 |
| Net Worth | \$ | 815,910.84 |
| Cash Reconciliation | | Cash Basis |
| Cash - Previous month balance sheet | | 346,213.18 |
| Current month income | | 24,326.64 |
| Decrease in AR | | 0.61 |
| Net change - Other receivable and payroll tax payable | | 843.00 |
| Net damage deposits received | | 1,000.00 |
| Decrease in deferred CH revenue | | (37,700.00) |
| Decrease in NRLOC Balance | adjesson | (1,841.48) |
| Current month cash - Balance Sheet | | 332,841.95 |

Notes:

- 1 Fixed asset schedule in QuickBooks reconciled to tax return depreciation (\$8,354) detail
- ² Construction In Progress account reclassified to individual fixed asset accts in April 2014.
- 3 426 Castenada Lien released, full \$1810.49 lien payment rec'd 2-19-2015 now current thru 2015
- 4 50 Montalvo Lien released, full \$2518.02 lien payment rec'd 12-28-2015 current thru 2016